

## TRADE SERVICES CHARGES

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Charge Category	Fiat Amount	%	Min	Max	Description
<b>BILLS FOR COLLECTION - IMPORT</b>					
<b>Import Bills for Collection</b>					
Collection commission	-	0,20%	€19	€95	With documents
Collection commission	-	0,10%	€9	€50	Without documents
Handling commission	-	0,20%	€10	€600	With documents
Handling commission	-	0,20%	-	€300	Without documents
Amendment commission	€15	-	-	-	-
Acceptance commission	€20	-	-	-	-
Protest fees	€50	-	-	-	-
Acceptance guarantee commission	-	0,60%	€60	-	Charged upon execution To be calculated as follows: a total of 0,6% for first three months or part thereof, plus a monthly charge of 0,2% per additional month or part thereof
Extension of acceptance guarantee commission	-	0,20%	-	-	Per month or part thereof
Partial payment charge	€12	-	-	-	Per additional partial payment
Advice of fate	€25	-	-	-	-
<b>Cheques Inward</b>					
Handling commission	-	0,10%	€9	€50	-
Return of unpaid cheque	€20	-	-	-	-
<b>Plus Other Commissions (see below)</b>					
<b>BILLS FOR COLLECTION - EXPORT</b>					
Collection commission	-	0,20%	€19	€95	With documents
Collection commission	-	0,10%	€9	€50	Without documents
Handling commission	-	0,20%	€10	€600	With documents
Handling commission	-	0,20%	€10	€300	Without documents
Advice of fate fee	€25	-	-	-	-
Amendment commission	€15	-	-	-	-
Assignment of proceeds	€50	-	-	-	-
Discount commission	-	0,10%	€20	-	Per 3 months or part thereof
Overdue commission	€20	-	-	-	Per month or part thereof from the date is posted to overdue until settlement
<b>Cheques Outward</b>					
Collection commission	-	0,10%	€9	€50	-
Handling commission	-	0,20%	€10	€300	-
<b>Plus Other Commissions (see below)</b>					
<b>LETTERS OF CREDIT - IMPORT</b>					
Opening commission	-	0,50%	€70	-	Charged upon execution To be calculated as follows: a total of 0,5% for first three months or part thereof, plus a monthly charge of 0,15% per additional month or part thereof
Commission for extension	-	0,15%	-	-	For every additional month or part thereof
Increase of amount	-	0,15%	-	-	For every additional month or part thereof on increased amount
Amendment charges	€40	-	-	-	-
Handling commission	-	0,20%	€20	€50	-
Acceptance commission	-	0,60%	€70	-	Charged upon execution To be calculated as follows: a total of 0,6% for first three months or part thereof, plus a monthly charge of 0,2% per additional month or part thereof
Discrepancy fees	€75	-	-	-	-
Delivery orders covering goods under collective Bills of Lading	€20	-	-	-	Per delivery order
Confirmation commission	-	-	-	-	As charged by our correspondent
Back to Back &/or complicated L/Cs	€100	-	-	-	-
<b>Plus Other Commissions (see below)</b>					
<b>LETTERS OF CREDIT - EXPORT</b>					
Advising commission	-	0,05%	€45	€90	-
Confirmation commission	-	0,20%	€30	-	Per period of 3 months or part thereof (on confirmed credits)
Amendment charges	€40	-	-	-	-
Handling commission	-	0,20%	€10	-	-
Payment / Execution commission	€100	-	-	-	-
Acceptance commission (for confirmed credits)	-	0,20%	€30	-	Per period of 3 months or part thereof
Discrepancy fees	€75	-	-	-	-
Assignment of proceeds	€50	-	-	-	-
Transferring of a credit or part of it (Advising / passing commission)	-	0,15%	€100	-	Charged upon execution To be calculated 0,15% per month
Discounting commission for L/Cs not confirmed by us	-	0,10%	€30	-	Per period of 3 months or part thereof
<b>Plus Other Commissions (see below)</b>					
<b>LETTERS OF GUARANTEES</b>					
<b>Shipping Guarantees / Letters of Undertaking (for Letters of Credit and Bills for Collection)</b>					
Issuance commission (Shipping Guarantee)	€25	-	-	-	For the first 3 months (plus € 10 per month thereafter until cancellation of guarantee)
Issuance commission (Letters of Undertaking)	€25	-	-	-	Per delivery order
<b>Letters of Guarantee - Local &amp; Foreign</b>					
Issuance commission	-	0,45%	€50	-	Charged upon execution To be calculated as follows: a total of 0,45% for first three months or part thereof, plus a monthly charge of 0,15% per additional month or part thereof
Extension commission	-	0,15%	-	-	For every additional month or part thereof
<b>Letters of Guarantee - Foreign (Advised guarantees - Advice without any responsibility)</b>					
Advice commission	€40	-	-	-	-
<b>Letters of Guarantee - Foreign (counter guarantees - with the counter guarantee of our correspondents)</b>					
Issuance commission	-	0,45%	€50	-	Charged upon execution To be calculated as follows: a total of 0,45% for first three months or part thereof, plus a monthly charge of 0,15% per additional month or part thereof
<b>Letters of Guarantee - Other Debits</b>					
Amendment commission	€20	-	-	-	-
Handling commission	-	0,20%	€10	-	-
Handling of claim	-	0,10%	€20	€100	-
Confirmation commission (Standby L/Credit)	-	-	-	-	As per Export LCs
Transfer of transferable L/G	€100	-	-	-	-
Discrepant documents	€80	-	-	-	-
Obtaining approval from Legal Department for text of L/G	€80	-	-	-	-
Request for analytical statement of outstanding L/Gs	€10	-	-	-	-
<b>Local guarantees in favour of Civil registry &amp; Immigration dept.</b>					
Issuance commission	€85	-	-	-	Plus cost of duty stamps
<b>OTHER COMMISSIONS</b>					
Exchange commission	-	0,40%	€5	€400	Collected whenever there is conversion of currency and replaces handling commission
Cancellation commission	€15	-	-	-	-
Courier charges abroad / local	€35 / €15	-	-	-	-
Postages - abroad	€15	-	-	-	-
Swift charge	€15	-	-	-	Per page